

Sage Evolution ERP

Your guide to an integrated
and holistic software solution
for a dynamic business
environment.



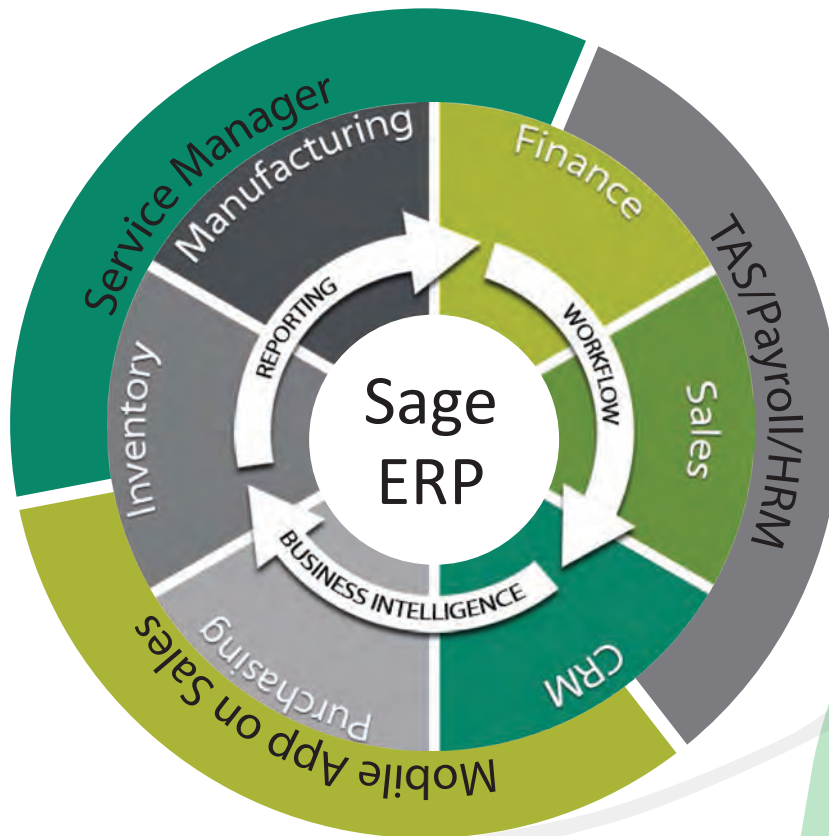
for

sage

Sage Evolution ERP

Sage Evolution is a total ERP solution which brings all your operations into one central platform thereby enabling to obtain the total picture about your business. All the modules in the product are fully integrated and provide the best user experience possibly any ERP can offer.

The Microsoft® SQL Server database ensures data integrity and maintains all your data in one central database. Sage Evolution as a core product is feature-rich and with the advanced modules available makes it a truly revolutionary ERP software solution



Five (05) good reasons to select Sage Evolution ERP

1. Affordable & Cost Effective ERP Solution in the Market Place for Medium to Large Business
2. Feature rich product with over 40 different modules
3. Handle Multi companies under one license
4. Handling data volumes with SQL Database
5. Fastest Implementation

“ We managed to improve our business in a very efficient and productive manner and all the information regarding my company is at a fingertip that allows me to take speedy management decisions ”

Mr. R.P.M. Zalmy – Managing Director
Edinburgh Food Products

Sage Evolution ERP 55 Users
24 Distributors – RD System
“Mobile App on Sales”



Modules Offered by Sage Evolution

- General Ledger & Cash Book
- Accounts Payable
- Accounts Receivable
- Inventory
- Order Entry (Sales & Purchases)
- Advanced Security
- Microsoft® Office Integration
- Import Cost Allocations
- Tax Module
- Dash Boards
- System Audit Manager
- Project Tracking
- Report Writer & Stationery Customization
- Post Dated Cheque Management
- Multi Company
- Pay/HRIS



- Multi-Currency
- Multi Warehouse
- Lot Tracking
- Serial Number Tracking
- Manufacturing
- Bill of Materials
- Branch Accounting
- Pricing Matrix
- Business Intelligence Centre
- Service Manager
- Point of Sale
- Procurement **
- Fixed Assets*
- Sage Evolution CRM
- Retail Point of Sale
- Sage Evolution CRM Premium*
- Job Costing
- Voucher Management

* These modules can be purchased as stand-alone applications.

** Requires Sage Evolution CRM Premium module.

“ SLTS & PBSS have been in partnership for over 5 years starting with Sage 50 Accounting. With the confidence on Sage products we have upgraded ourselves to Sage Evolution ERP to do our telecommunication jobs in a more effective manner ”

Mrs. Dananji Madurapperuma - Accountant
Sri Lanka Telecom Services

Sage Evolution ERP – 20 Users
With Advanced Job Costing & Sales Force Automation



Features of Sage Evolution ERP

General Ledger



The General Ledger is the heart of the financial function of your company. All processing you do eventually reflects in the General Ledger. The system has no tedious month or year-ends. The system is date driven, allowing you to post transactions to any period at any time. You can block periods that are complete, thereby preventing operators from accessing them in error and stores unlimited years of information.

Segmented General Ledger

If you have a complex and multidimensional General Ledger, you can create General Ledger accounts using multiple segments up to ten levels.

Cash Books

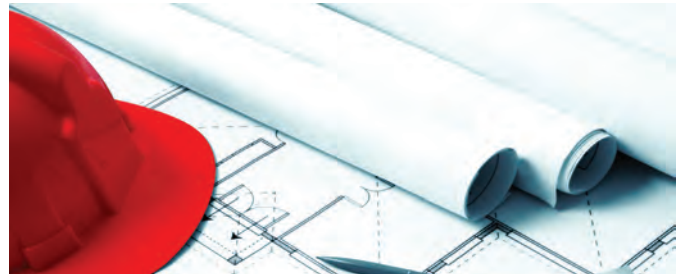
System facilitates to maintain multiple cash books/banks in the system and automated serial numbering will be maintained.

Cheque Printing

You can print cheques from any bank account. The cheque layout is fully customizable to accommodate requirements from different banks. You utilize user access levels to control who can print cheques

Project Tracking

This module allows you to allocate income or expense transactions to particular projects. You can then filter reports on a project basis and create an income statement per project.



Sales & Purchase Order Entry

You can maintain and control outstanding orders, processed orders and back orders. This module integrates fully into Sage Evolution ERP's Inventory, Receivables and Payables modules.

- Quotation/Sales Order/Invoice/Delivery Note
- Follow up on pending, unprocessed, partially processed, completed orders
- Reservation of stocks for customers
- Sales Person allocation for the orders
- Update of all the ledgers with a single entry
- Multiple price lists, Discounts (Line and Footer),
- Purchase follow up by status pending, partial, cancelled, completed
- Merge multiple POs into one
- Powerful reporting



“ Sage Evolution ERP is an amazing product and has added high standards and thereby increasing the productivity of the group ”

Mr. T. Thayaparan (ACMA-UK, MBA)
Accountant

St. Anthony's Group of Companies

SAGE ERP – 50 users

St. Anthony's

Inventory Control

Sage Evolution ERP's powerful Inventory module gives you unlimited control over your stock. The system provides both summarized management reports as well as detailed operational reports, all customizable per user.

- PR/PO/GRN/Supplier Invoice
- Accepting partial deliveries, tracking pending, unprocessed, partially processed, cancelled orders
- ROL tracking
- Images uploading facility
- Multiple Price Lists, Discounts, Free Issue Handling, Promotion Handling
- Import cost allocation on Value based OR HS Code based
- Warehouse wise/Location wise stocks, Location to location transfers
- Serial Number tracking, Expiry Date/LOT Tracking, Bill Material item assembling
- Segmented Inventory ex: Color wise, Supplier wise, Size wise matrix up to 09 levels
- Yearend physical count support and stock adjustment entries

Receivables and Payables

Sage Evolution ERP gives you instant access to customer and supplier balances, overdue totals and sales/purchases history. Drill down features and reports are available when you need a more detailed analysis of customer/supplier transactions.

You can create multiple delivery addresses for each customer and supplier. Set processing defaults for delivery requirements/ addresses, selling prices and discounts which you can override for each transaction.

Multiple Debtor & Creditor Control Accounts

If you wish to analyse debtors and/or creditors in the General Ledger, you can use more than one General Ledger control account for Receivables or Payables. This is over and above your normal reporting within the Receivables and Payables ledgers.



“SAGE Evolution ERP is providing us on time business information which enables to run our business smoothly”



Mr. Mohammed Latheef - Director
City Investments- Maldives

Sage Evolution 10 Users
With 05 POS users

Advanced Security

Your data is your data! We understand the need for confidentiality within your business. You need to control access to this information. Sage Evolution ERP features multi-level, menu-driven password access control. Sage Evolution also enables you to control who sees what with password protected menus.

System Audit Manager

Eliminate internal fraud and unauthorised transacting within your business with the System Audit Manager. This tool assists you to track and manage database activities for all or selected database tables allowing you to report on detail changes for both transaction and masterfile tables.

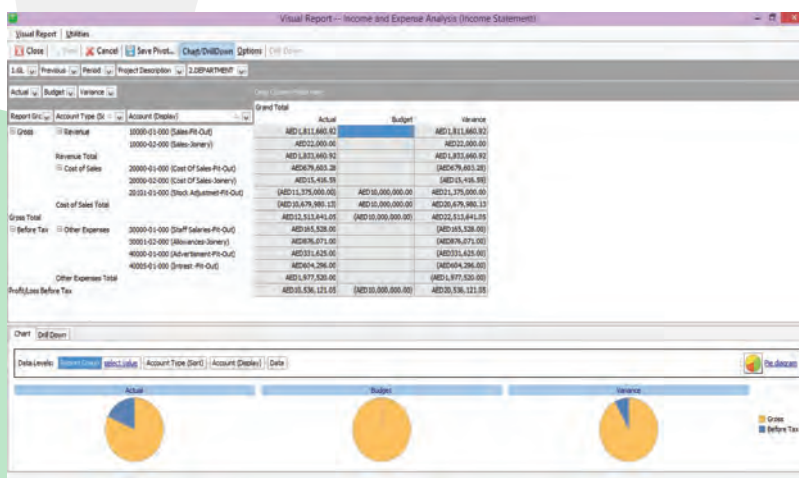
Integrated with Microsoft® Office

Seamless integration with MS Office means that you can e-mail any report. You can use several standard formats such as HTML or PDF. You can also export data into Word or Excel, where you can perform your own complex data manipulations. This feature complements Sage's extensive range of management reports. The Sage Evolution CRM module integrates e-mail management with Microsoft® Outlook.

Graphs & Visual Reports

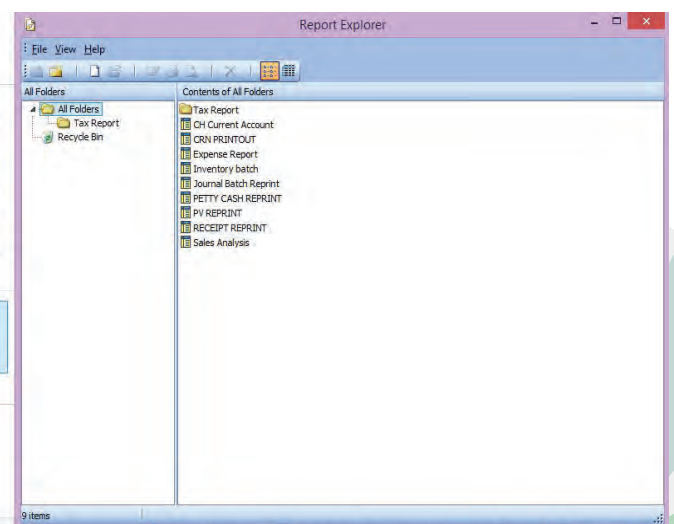
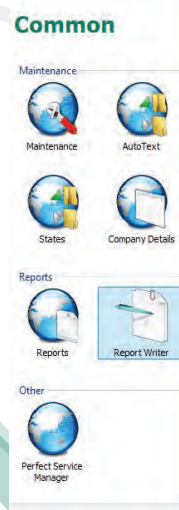
General Ledger & Inventory have Visual Reports where users of the system can create ad-hoc reports depending on day to day requirements.

You have the ability to view graphs. For example, you can compare General Ledger account movements over a period of five financial years. You can compare sales and purchases in the Orders module, and you can view incident analysis in the CRM module.



Report Writer

The Report Writer module allows you to customize standard reports per user as well as stationery layouts per user. It integrates into every module in the Sage Evolution ERP range.



Alert Management

To cater for the move by many businesses to increase staff productivity and become more efficient, the Alert Management module has been designed to streamline key roles within the business. The module allows you to receive notifications based on a set of predefined criteria to allow for better planning and control in your business.

Alert Management allows you to send and receive notifications via SMS or e-mail based on predefined criteria. This allows you to keep your employees, customers and suppliers up-to-date with business related information, account balances and inventory status updates.

Internal Inventory Requisitions, Approval and Issues

The Inventory Issue feature manages and tracks your internal stock distribution between departments, business units, staff members, jobs & projects.

Main features of the Sage Evolution Inventory Issue Module:

- It generates inventory requisitions for approval within a multi-level workflow environment
- Allows you to issue inventory for job cards, general ledger accounts and projects
- Different templates for recurring entries can be created using this feature
- Allows you to process Inventory Issue transactions in batches

Fixed Assets

Managing your company's fixed assets can be tedious and time-consuming, but it has to be done. Asset values need to be tracked and correctly depreciated. We can help you in keeping on top of your company's fixed assets and, we can ensure it's done legally too. With our Fixed Assets module, you now legally expense depreciation in your accounts and for tax purposes.



Key Features and Benefits

- Comprehensive Fixed Asset Master with Master Assets, Linking Assets, Image Uploading, Serial Number Tracking, Grouping
- Allocation of FA to the departments, locations, cost center etc
- Transfer of Assets between locations
- Asset Disposals, Write offs, Revaluations
- Generation of Depreciation Journal with GL
- Comprehensive Fixed Asset Register

“ SAGE Evolution ERP is giving the best service to our Pharmaceutical & General Trading Business ”

Mr. Rukshan Hassan - Director
ADK Company (Maldives)
Sage Evolution ERP 40 Users
With POS 10 Users



ADK Company

Customer Relationship Management (CRM)

Customers are the lifeblood of any business. Without them there would be no revenue stream. We know that while you may appreciate the value of your customers, you may not understand how to connect with them. We can help you effectively manage, retain and grow your customer base. Our CRM module enables improved business processes, closer management of new and existing customer relationships, increased revenue and decreased inefficiencies. It's easy to use and quick to deploy via the web or on-premise.



Empower your sales teams.

- Prospect Logging, Quotations, Handling, Follow ups, Conversions
- Analyzing the pipeline
- Customizable workflows, Escalations, success measures, assigning tasks
- Attaching documents
- Calendar Tasks

Support Follow-ups

- Support logging, follow up
- Sending follow up mails integration with Microsoft

“ We managed to bring down all our vehicles through Sage Evolution ERP and it was a very smooth and reliable experience. All our group companies are in the same platform and more companies are joining the product with PBSS ”

Mr. Chaminda Prasad - General Manager – Finance
Ideal Motors Group of Companies
Sage Evolution ERP 85 Users
With Service Manager, Advanced Import Costing



Mahindra

Comparative Features Table

“Sage Evolution ERP has 2 flavors. Sage Evolution Standard Edition & Sage Evolution Premium edition. Below is the comparison table with the features”

Additional user licenses can be purchased, according to the number of users accommodated per product, as outlined below.

	Evolution Standard	Evolution Premium
Base	Database Manager	MS SQL
	Number of users	5
	Number of companies	Unlimited
	Number of Financial Years	Unlimited
	User Defined Fields	Yes
	General Ledger	Yes
	Segmented GL Accounts	No
	Cash Books	Unlimited
	Customers	Yes
	Quotations	Yes
	Invoices	Yes
	Suppliers	Yes
	Purchase Orders	Yes
	Inventory ≈	Yes
	Segmented Inventory Items	No
	Import Cost Allocations	Yes
	Projects	Yes
	Report Writer	Yes
	Stationery Customisation	Yes
	Alert Manager	No
Add-on Modules*	Multi-Currency	Yes*
	GL Manager	No
	Business Intelligence Centre	YesΔ
	Receipting	No
	Time & Billing	No
	Point of Sale	Yes*
	Debtors Manager	Yes*
	Bank Manager	Yes*
	Serial Number Tracking	Yes*
	Multi-Store/Warehousing	YesΔ
	Job Costing	No
	Bill of Material	Yes*
	Manufacturing	No
	Mobile	No
	Lot Tracking	No
	Fixed Assets	Yes*
	Payroll	Yes°
	Sage Evolution CRM Standard‡	Yes*
	Sage Evolution CRM Premium	No
	Pricing Matrix (Disc. Matrix & Vol. Disc.)	Yes*
	Customer Account Consolidations	No
	Customer Credit Risk Management	No
	Annuity Billing	No
	eBusiness & eBilling	No
	Retail Point of Sale	No
	Branch Accounting	No
	Project Tracker	YesΔ
	Procurement	No
	Advanced Procurement	No
	Municipal Billing	No
	Voucher Management	Yes*
	Delivery Management	No

Perfect Add On Modules

PBSS has developed the following modules to Sage Evolution as a development partner to enhance the features of the product

Perfect Service Manager

- Fully integrated module with Sage Evolution ERP
- Handles all the after sale support jobs
- Job Quotations, Job Estimates, Job Estimate Revisions, Job Estimate Approval and Job Card Opening
- Installation Base tracking
- Serialized items warranty tracking
- Job Issues, Returns, Job Invoicing
- In vehicle business Service tracking
- Service agreements



Perfect Advanced Job Costing

- Fully integrated module with Sage Evolution ERP
- BOQ/ESTIMATE/BOM & Approvals
- Job Cards/Project wise WIP Tracking
- Progress billing/Measure and Pay Billing
- Job/Project Sub Contracting & Sub Contractor Payments



Perfect Student Management

- Fully integrated module with Sage Evolution ERP
- Comprehensive Student Master
- Temporary registration and permanent registration of students
- Class Allocation
- Time tables and teacher allocation
- Fees/Receipting/Refunds
- Bulk Invoicing



Perfect Fleet Management

- Fully integrated module with Sage Evolution ERP
- Comprehensive fleet master
- Vehicle maintenance tracking
- Insurance reminders





Perfect Import Costing

- HS Code Maintenance 4 Allocation of Formulas for the HS Codes
- Pre Costing on Air & Sea Freight Shipments
- Upload Facility of Items
- Conversion of Pre Costing to Purchase Order
- Goods Received Note (GRN)
- Partial Acceptance
- Allocation of Charges
- Supplier Update with Payables
- Import Costing Sheet
- Fully Integrated with Sage 50 & sage evolution ERP

Perfect HR

- Maintain personnel / employee profiles.
- Trace employee salary history, promotion/demotion and departmental transfers.
- Monitor employee performance.
- Auto calculates annual leave entitlement and annual leave balances.
- Flexible leave application.
- Enable auto deduct loan installment in the payroll.
- Avoid shortages or excesses of manpower requirements.
- Avoid over budget for employee salary and training expenditure.
- Provide various types of alerts



Perfect Payroll

- Easy Payroll process and pay calculation.
- 3 mode of payments (Monthly/Daily/Hourly).
- User definable Allowances/Deductions, Overtime, and piece rate computation.
- User definable pay slip formats.
- Monthly Salary EPF, ETF and PAYE submission via electronic media.
- Produces all statutory reports such as EPF, ETF and PAYE tax.
- Cash Analysis (Denominations)
- Various management and operational reports.
- Management reports can be converted into MS Excel format.



PBSS GROUP

Super Platinum Partner

- Perfect Business Solution Services (Pvt) Ltd Sri Lanka
- Perfect Business Solution International – UAE
- P.B.S Services (Private) Limited – Maldives
- Perfect Power (Pvt) Ltd

About US

- **Established in 2002**
- **SAGE Super Platinum Partner in South Asia**
- **450+ Customers**
- **13+ Years of experience in implementation**
- **Advance Information Technology Solutions provider for Small Business to Large Enterprises in Sri Lanka, Maldives & Middle East**
- **55+ Business Consultants & Software Engineers**
- **Dedicated support team**

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NBEA 2014
ICT Sector



NBEA 2014
Small Category



CNCI Achiever
Awards 2015

Never Hire Cheap People, They Make Expensive Mistakes